

**Company Name:** Atlantic Golf & Turf

**Position Location:** Eastern New England (Primary Focus Rhode Island)

**Position / Title:** Territory Manager

**Facility Description:** Atlantic Golf & Turf is an independent distributor of fertilizer, turf seed, and control products focusing on the continued agronomic success of its customers. Our team focuses on working hard, learning the science, and having Fun! We encourage employees to get involved, share ideas, and collaborate within the industry to improve our customer experience. We pride ourselves on giving back every chance we get.

**Experience Desired:** Established history of building agronomic consulting and sales relationships within the territory.

**Duties Description:** We are looking for an experienced outside sales representative to work with a diverse turfgrass customer base in Rhode Island and surrounding territory. Markets include but are not limited to Golf, Lawn Care, and Sports Turf.

Responsibilities include developing and implementing an agreed upon marketing plan that will:

- Meet both personal and business goals of an expanding customer base.
- Demonstrate technical product knowledge.
- Sell consultatively and make recommendations to prospects and clients of the various solutions the company offers.
- Develops leads through referrals and prospecting.

**Special Skills:** Pesticide Dealer license required. Positive attitude and desire to learn.

**Compensation / Benefits:** Very competitive salary plus bonus structure, Health, Dental, Paid Vacation, 401K, Company Vehicle. We also support and encourage continuing education.

**Position Available:** Immediately

**How to Apply:** Interested qualified applicants should forward a cover letter and resume via e-mail to the address below;

**Apply To:** [career@atlanticgolfandturf.com](mailto:career@atlanticgolfandturf.com)  
Please call with any questions  
Chris Cowan – 413-530-5040  
Scott Mackintosh – 774 551-6083

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